

# Blackfinch Adapt IHT Service

## Reasons Why



### Diversification across Sectors

We invest in energy-efficient property development, asset-backed lending and UK renewable energy, and will be investing in forestry which plays an important role in the UK's decarbonisation plans.



### Market-Leading Returns

We believe high-quality investments lead to better outcomes for our clients. We are targeting a high level of returns at 3.5%- 5%.



### 100% Business Relief Success Rate

The Adapt IHT Service is designed to provide an exemption to IHT, subject to being held for a minimum of two years and at the point of death. To date, we are yet to be made aware of any clients (with investments of two years plus) that have failed to qualify for BR.



### Dynamic Asset Allocation

This service will hold shares in a single company which will have discretion to move funds dynamically between different trading activities. This flexible structure will allow us to make decisions that suit the current investment landscape, give us additional opportunities to capitalise on important environmental trends, and help to ensure investments achieve their target returns.



### Low Charges

There is no Annual Management Charge (AMC) in order to maximise client outcomes. Additionally, we will remove all dealing fees where an exit is as a result of death. Dealing fees will be refunded should an investor die within two years of the BR-qualifying period start date. Note: This will apply to the initial and additional investments that fall within that two year investment period, not interim withdrawals.



### Direct Payment Scheme

Dealing with IHT liabilities can be a painful and lengthy process for families. To combat this, we facilitate HMRC's Direct Payment Scheme. This ensures the investment can be sold down and proceeds paid directly to HMRC to help cover any IHT liability on the deceased's estate, giving family and beneficiaries peace of mind.



### A Responsible Investment Manager

As an UN PRI signatory, we initially screen investment opportunities based on the long-term outcomes they could achieve, and to manage any identified risks. This helps to provide reassurance to investors that their capital is being responsibly managed.



### Liquidity Target of 2-4 Weeks

Investors have the option to withdraw some or all of their capital by selling their shares in the underlying business. While we cannot guarantee the timing of withdrawals, on average clients get their money within 11 days.\*

Signatory of:



\*Source: Blackfinch data as at 31/07/2024 for the two-year period from 31/07/22-31/07/24.

While we cannot guarantee the timing of withdrawals, we aim for a liquidity target of 2-4 weeks.

# Risks

Due to the potential for losses, the Financial Conduct Authority (FCA) considers this investment to be high risk.

## What are the FCA key risks?

### 1 - You could lose all the money you invest

If the business you invest in fails, you are likely to lose 100% of the money you invested. Most start-up businesses fail.

### 2 - You are unlikely to be protected if something goes wrong

Protection from the Financial Services Compensation Scheme (FSCS), in relation to claims against failed regulated firms, does not cover poor investment performance. Try the FSCS investment protection checker (<https://www.fscs.org.uk/check/investment-protection-checker>).

Protection from the Financial Ombudsman Service (FOS) does not cover poor investment performance. If you have a complaint against an FCA-regulated firm, FOS may be able to consider it. Learn more about FOS protection (<https://www.financial-ombudsman.org.uk/consumers>).

### 3 - You won't get your money back quickly

Even if the business you invest in is successful, it may take several years to get your money back. You are unlikely to be able to sell your investment early.

The most likely way to get your money back is if the business is bought by another business or lists its shares on an exchange such as the London Stock Exchange. These events are not common.

If you are investing in a start-up business, you should not expect to get your money back through dividends. Start-up businesses rarely pay these (<https://www.financial-ombudsman.org.uk/consumers>).

### 4 - Don't put all your eggs in one basket

Putting all your money into a single business or type of investment for example, is risky. Spreading your money across different investments makes you less dependent on any one to do well.

A good rule of thumb is not to invest more than 10% of your money in high-risk investments (<https://www.fca.org.uk/investsmart/5-questions-ask-you-invest>).

### 5 - The value of your investment can be reduced

The percentage of the business that you own will decrease if the business issues more shares. This could mean that the value of your investment reduces, depending on how much the business grows. Most start-up businesses issue multiple rounds of shares.

These new shares could have additional rights that your shares don't have, such as the right to receive a fixed dividend, which could further reduce your chances of getting a return on your investment.

If you are interested in learning more about how to protect yourself, visit the FCA's website (<https://www.fca.org.uk/investsmart>).

#### IMPORTANT INFORMATION

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